

Message Text

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PAGE 01 FRANKF 07097 290959Z

14

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 (ISO) W
----- 054192

R 280939Z OCT 75
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 1820
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 7097

E.O. 11652: NA
TAGS: BEXP, GW
SUBJECT: WTDR LORIMONT ENTERPRISES GMBH

REF: USDOC 14931

1. GERMANY 2 CNTRY CODE: 428 3. SER.NO: N/A
4. LORIMONT ENTERPRISES GMBH.
4.A. CODE 4.B: CODE E

5. DIETZSTR. 16
6. D 5400 KOBLENZ GERMANY
7. ESTABL: 1968 8. EMPL: 5 9. SIZE (20-X) MEDIUM
10. REPUTATION: FAIR
11. SALES AREA: W. GERMANY AND AUSTRIA
12. RPT. DATE: 10/75
13A 28410/15 RETAILER IMP. OF HOUSEHOLD CLEANING AGENTS
14. CONTACT: DR. ROBERT J. HARPER TITLE: MANAGER
15. CABLE: HIGUE 16. TELEX: 08-62502 17. TEL: 0261-45081
18. FINANCIAL REFS: DEUTSCHE BANK A.G., KOBLENZ
19. TRADE REFS: HOMCARE INTERNTL. INC., 1530 WEST BELT NORTH DR.,
HOUSTON, TEXAS.
20. FOREIGN FIRMS REPRESENTED: HOMCARE INTERNTL. INC., HOUSTON, TEX.
(HOUSEHOLD CLEANING AGENTS)

21. THE FIRM IS REGISTERED AS CORPORATION ON SHARES WITH NOMINAL
CAPITAL DM 500,000, HELD BY LORIMONT ENTERPIRSES LTD., ST.
CATHARINES, ONT. CANADA. THE FIRM SELLS BY WAY OF "PYRAMID SELLING"
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THROUGH 1,200 CONTRACTED DISTRIBUTORS, WHO IN TURN HAVE A TOTAL OF

10,000 CONCTACTS. THE MANAGER, DR. HARPER, IS A CHEMIST AND ALSO
MANAGER OF THE LORIMONT BENELUX FIRM GROUP IN THE NETHERLANDS.
THE FIRM OWNS NO REAL ESTATE. ABOUT DM 500,00 TO DM 600,000
ARE INVESTED IN INVENTORY. WORKING CAPITAL IS SOMEWHAT TIGHT.
BANK AND CREDIT INFORMATION REPORT THAT THE FIRM IS SLOW IN MAKING
PAYMENTS AND THAT IT WAS NOT ALWAYS ABLE TO MEET ITS OBLIGATIONS.
U.S. FIRMS SHOULD EXERCISE DUE CAUTION IN REQUIRING SECURED
PAYMENT.

2. PREPARED BY P. BARTOLSIC, APPROVED BY M.A. PETERS AT
U.S. CONSULATE GENERAL, FRANKFURT.LEHMANN

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NNN

Message Attributes

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Disposition Approved on Date:
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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